

February 24, 2022

THE PHILIPPINE STOCK EXCHANGE, INC.

6/F PSE Tower, 5th Avenue corner 28th Street Bonifacio Global City, Taguig City

Attention:

Ms. Janet A. Encarnacion

Head, Disclosure Department

PHILIPPINE DEALING AND EXCHANGE CORP.

29th Floor, BDO Equitable Tower 8751 Paseo de Roxas, Makati City 1226

Attention:

Atty. Marie Rose M. Magallen-Lirio

Head, Issuer Compliance and Disclosure Department

Ladies and Gentlemen:

Please be informed that BDO Unibank, Inc. will be releasing to the press the attached statement entitled "BDO posts \$\mu 42.8\$ billion net income in 2021."

Thank you.

Very truly yours,

SVP/Assistant Corporate Secretary and Alternate

Corporate Information Officer

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24 February 2022

BDO posts ₱42.8 billion net income in 2021

51% increase over 2020 net income signals normalization to pre-pandemic levels

Key highlights of the Bank's performance:

- Earnings continue improvement on the strength of sustainable and resilient businesses. Return on Average Common Equity (ROE) is at 10.5%, up from 7.6% in 2020.
- Asset quality stabilizing. NPL ratio down to 2.8% compared to 3.1% in 3Q21, with coverage higher at 111% despite normalized provisions.
- Digital initiatives remain a priority. Investments in digital capabilities continue to improve product functionalities and end-to-end processing capabilities, providing better customer experience.

BDO Unibank, Inc. (BDO) recorded a net income of ₱42.8 billion in 2021 against ₱28.2 billion in 2020, an increase of 51%.

BDO's full year profits were buoyed by an 11% increase in non-interest income and normalized provisions. This reflects the bank's operational resiliency notwithstanding COVID-19-related headwinds depressing loan activity for much of 2021. Overall business conditions appeared to be improving late 2021 however, with loan growth accelerating to 6%, ahead of the industry's 5%, as government began to ease quarantine protocols and mobility restrictions. For the full year, total deposits rose 8% YoY, driven by the 13% YoY expansion in Current Account/Savings Account (CASA) deposits—a testament to the strength of the overall franchise.

Total capital base increased to ₱424.5 billion while the Capital Adequacy Ratio (CAR) was at 14.6%, comfortably above the regulatory minimum. Book value per share increased 8% to ₱95.26, from ₱88.11 in 2020.

Throughout the pandemic, BDO continued to ensure the safety of customers and employees, especially with banking considered an essential economic service. Approximately 99% of BDO employees are fully vaccinated, with an additional 47% receiving booster shots in the last two months.

The Bank continues to invest in its digital infrastructure, allowing it to make banking services more accessible and easier to use. In addition to the mobile wallet *BDO Pay* that was launched early last year, BDO clients can also avail of fully digital account opening, paperless in-branch transactions, and card-less ATM banking using biometrics and QR codes. The rollout of the QR-based branch processing now covers approximately 65% of the network with full completion targeted by mid-year. The QR-based processing allows for 80% of branch transactions to be processed straight-through end-to-end significantly improving branch productivity and customer experience.

About BDO

BDO is a full-service universal bank that provides a wide range of corporate and retail banking services. These services include traditional loan and deposit products, as well as treasury, trust banking, investment banking, private banking, rural banking, cash management, leasing and finance, remittance, insurance, retail cash cards and credit card services.

BDO has the country's largest distribution network, with over 1,500 consolidated operating branches and more than 4,400 ATMs nationwide. It also has 18 overseas remittance and representative offices (including full-service branches in Hong Kong and Singapore) in Asia, Europe, North America and the Middle East.

BDO ranked as the largest bank in terms of total assets, loans, deposits and trust funds under management based on published statements of condition as of September 30, 2021. For more information, please visit www.bdo.com.ph.