

# Variable Life Fund Report 2017



We protect

# **Disclosure Statement**

This document has been prepared by BDO Life Assurance Company, Inc. for information purposes only. This document is provided solely to you and may be legally privileged and/or confidential.

This material shall not constitute a commitment nor a solicitation/offer to sell. It does not intend to be the basis for your investment decision and/or action.

Data on past performance presented in the document/s is not an indication of future performance. Assumptions and calculations were presented as of the indicated and are subject to change.

Accordingly you must independently assess the appropriateness of the product and the underlying funds before investing based on the potential advantages and associated risk.

The value of any investments may fluctuate as a result of market changes. The various funds have different degrees of risk depending on the portfolio exposure and the investment strategy. As the underlying funds fluctuate in value, the policyholder may not get back the full amount he invested. For funds with higher volatility, the possibility of total loss is higher as the value of the investment may fall significantly in a short period of time.

	PESO AGGRESSIVE	PESO DRAGON EQUITY
Assets	2,013,829,619.58	1,394,753,630.44
Cash and Cash Equivalents	2,412,338.01	5,098,318.81
Investment in Bonds	0.00	0.00
Investment in Equities	1,960,096,976.44	1,218,133,606.70
Investment Funds	51,110,194.43	171,271,704.93
Accrued Income	210,110.70	250,000.00
Due From Broker	0.00	0.00
Liabilities and Payables	11,034,124.90	6,829,727.00
Taxes & Fees	1,226,013.92	758,858.57
Accounts Payable	9,808,110.98	6,070,868.43
Due to Broker	0.00	0.00
Net Asset Value	2,002,795,494.68	1,387,923,903.44

	PESO EQUITY INDEX	PESO MODERATE
Assets	227,703,308.34	1,274,707,919.68
Cash and Cash Equivalents	700,560.14	2,278,994.58
Investment in Bonds	0.00	241,647,095.15
Investment in Equities	224,236,050.85	953,258,577.90
Investment Funds	2,600,940.75	75,067,252.10
Accrued Income	165,756.60	2,151,838.05
Due From Broker	0.00	304,161.90
Liabilities and Payables	3,483,968.32	6,143,418.56
Taxes & Fees	127,192.26	767,927.33
Accounts Payable	1,017,538.27	5,375,491.23
Due to Broker	2,339,237.79	0.00
Net Asset Value	224,219,340.02	1,268,564,501.12

	PESO CONSERVATIVE	PESO STANDBY
Assets	231,910,507.47	5,178,237.32
Cash and Cash Equivalents	5,096,946.95	3,001,995.43
Investment in Bonds	205,356,553.87	0.00
Investment in Equities	0.00	0.00
Investment Funds	19,515,502.14	2,163,725.23
Accrued Income	1,941,504.51	12,516.66
Due From Broker	0.00	0.00
Liabilities and Payables	958,683.56	12,912.14
Taxes & Fees	136,954.78	3,228.03
Accounts Payable	821,728.78	9,684.11
Due to Broker	0.00	0.00
Net Asset Value	230,951,823.91	5,165,325.18

	DOLLAR CONSERVATIVE	DOLLAR STANDBY
Assets	3,803,904.86	102,885.95
Cash and Cash Equivalents	692,784.68	102,785.73
Investment in Bonds	3,062,117.38	0.00
Investment in Equities	0.00	0.00
Investment Funds	0.00	0.00
Accrued Income	49,002.80	100.22
Due From Broker	0.00	0.00
Liabilities and Payables	18,676.71	256.73
Taxes & Fees	2,299.85	64.06
Accounts Payable	16,376.86	192.67
Due to Broker	0.00	0.00
Net Asset Value	3,785,228.15	102,629.22

	DOLLAR DIVERSITY BALANCED FUND	DOLLAR DIVERSITY GROWTH FUND
Assets	1,083,769.16	1,198,939.02
Cash and Cash Equivalents	12,842.39	59,141.40
Investment in Bonds	420,384.38	0.00
Investment in Equities	0.00	230,037.60
Investment Funds	644,634.06	909,760.02
Accrued Income	5,908.33	0.00
Due From Broker	0.00	0.00
Liabilities and Payables	5,013.92	55,305.02
Taxes & Fees	605.34	576.51
Accounts Payable	4,408.58	4,728.51
Due to Broker	0.00	50,000.00
Net Asset Value	1,078,755.24	1,143,634.00

### PESO AGGRESSIVE FUND

### Objective

The Peso Aggressive Fund seeks capital growth over the medium to long-term by investing in a selection of exchange-listed equities.

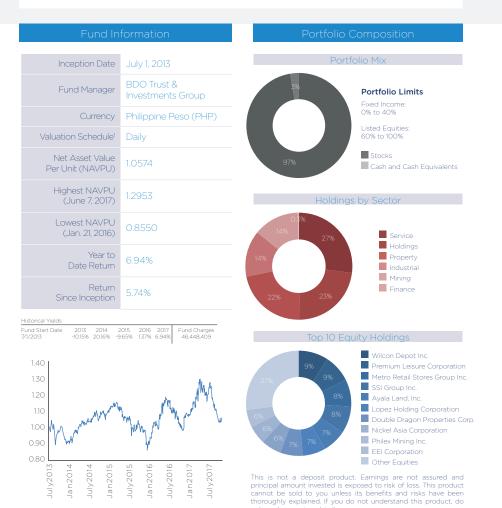
### **Client Suitability**

This Fund is suitable for individuals willing to accept high risk and volatility for their investment in expectation of higher growth potential. In the same light, these individuals are prepared to accept losses on their capital in order to maximize returns over the medium to long-term.

### **Fund Manager**

The Peso Aggressive Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

Today, BDO is multi-awarded by various leading financial institutions, which include Finance Asia, Alpha Southeast Asia, The Banker, The Asset, Asia Money, and the Asia CEO Awards.



### Objective

The Dragon Equity Fund seeks capital growth over the medium to long-term by investing in equities of companies owned and/or controlled by Chinese Filipino businessmen listed in the Philippine Stock Exchange.

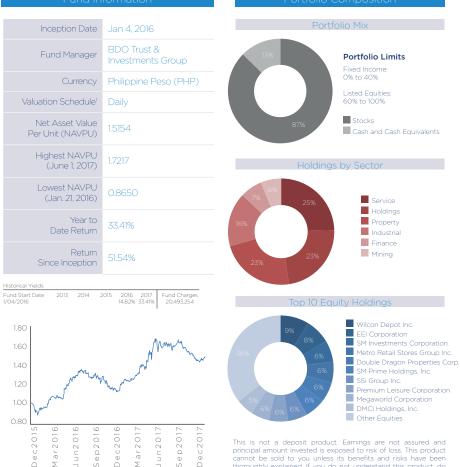
## **Client Suitability**

This Fund is suitable for individuals willing to accept high risk and volatility for their investments in expectation of higher growth potential. In the same light, these individuals are prepared to accept losses on their capital in order to maximize returns over the medium to long-term.

### **Fund Manager**

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principal amount invested is exposed to risk of loss. This product cannot be sold to you unless its benefits and risks have been thoroughly explained. If you do not understand this product, do

### PESO EQUITY INDEX FUND

### Objective

The Peso Equity Index Fund seeks capital growth over the medium to long-term by investing in stocks of companies compromising Philippine Stock Exchange Index (PSEi)

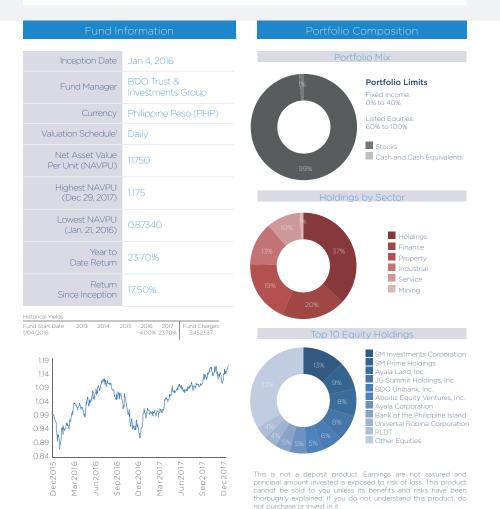
### **Client Suitability**

This Fund is suitable for individuals willing to accept high risk and volability for their growth potential. In the same light, these individuals are prepared to accept losses on their capital in order to maximize returns over the medium to long-term.

### Fund Manager

The Peso Equity Index Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

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### Objective

0.84

a n 2014 uly2014 Jan 2015

July2015

a n 2016 July2016 an2017

The Peso Moderate Fund aims to achieve capital appreciation over the medium term by investing primarily in equities and in some fixed income securities.

### **Client Suitability**

This Fund is suitable for individuals willing to accept moderate risk for their investment in exchange for moderate growth. Generally, these individuals are willing to accept some losses on capital as long as the expected return over the medium to long-term is significantly higher.

### **Fund Manager**

The Peso Moderate Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

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Fund Ir	normation	Portiolio Composition
Inception Date	July 1, 2013	Portfolio Mix
Fund Manager	BDO Trust & Investments Group	6% Portfolio Limits Fixed income:
Currency	Philippine Peso (PHP)	19% 20% to 60% Listed Equities:
Valuation Schedule <sup>1</sup>	Daily	40% to 80%
Net Asset Value Per Unit (NAVPU)	1.1413	75% Stocks Gov't. Securities Cash and Cash Equivalent
Highest NAVPU (June 7, 2017)	1.3489	Holdings by Sector
Lowest NAVPU (Jan. 10, 2014)	0.9058	13% Holdings
Year to Date Return	-2.37%	29% Holdings Service Property Mining
Return Since Inception	11.43%	20% 25% Industrial
storical Yields ind Start Date 2013 2014 :	2015 2016 2017 Fund Charges	
	4.64% 12.96% -2.37% 23,736,400	Top 10 Equity Holdings
1.44 1.34 1.24 1.14 0.04 0.94 MM wmmMMM	munit	9% 9% 8% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7% 7%

Others

### ESO CONSERVATIVE FUNE

### Objective

The Peso Conservative Fund aims for a high level of income with preservation of principal and maintenance of liquidity by investing in a combination of short-term and long-term fixed income securities.

### **Client Suitability**

This Fund is suitable for individuals who prefer low risk and volatility and are willing to accept lower growth. Generally, these individuals are willing to accept some shortterm fluctuations if the expected return on the investment is higher over the medium to long-term.

### **Fund Manager**

The Peso Standby Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

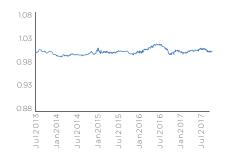
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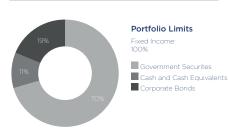
July 1, 2013
BDO Trust & Investments Group
Philippine Peso (PHP)
Daily
1.0023
1.0240
0.9821
0.56%
0.23%

### Historical Yields

Fund Start Date 2013 2014 2015 2016 2017 Fund Charges 7/1/2013 -0.94% 0.10% 0.14% 0.37% 0.56% 3,457,326



### Portfolio Composition



### TOP 10 HOLDINGS FXTN 12/04/22 8.66% UITE 8.49% FXTN 08/20/20 6.40% FXTN 04/11/20 5.68% FXTN 01/19/22 5.47% FXTN 4.66% FXTN 07/19/19 4.39% FXTN 3.91% FXTN 01/26/22 3.85% ABS-CBN 7 YR 02/10/21 3.55% BOND

### PESO STANDBY FUNI

### Objective

Fund Start Date 7/1/2013

104

0.98

The Peso Standby Fund aims for capital preservation income generation, and liquidity from low-risk investments with a porfolio weighted average life of not more than one year.

### Fund Manager

The Peso Standby Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

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# Inception DateJuly 1, 2013Fund ManagerBDO Trust &<br/>Investments GroupCurrencyPhilippine Peso (PHP)Valuation ScheduleDailyNet Asset Value<br/>Per Unit (NAVPU<br/>(Dec 28, 2017)1.0248Lowest NAVPU<br/>(Jul, 1, 2013)1.0000Lowest NAVPU<br/>Date Return0.71%Since Inception2.48%

2015 2016 2017 0.45% 0.63% 0.71%

la n 2016

u12016 lan2017

Jan2015 Ju12015

u12014

la n2 014

### Portfolio Composition



Cash and Cash Equivalents

TOP 10 HOLDINGS				
		% of Portfolio		
BDO INST'L. CASH RESERVE FUND		41.90%		
TIME DEPOSIT	01/25/18	19.37%		
TIME DEPOSIT	02/08/18	19.37%		
TIME DEPOSIT	07/16/18	19.37%		

### OLLAR CONSERVATIVE FUND

### Objective

The Dollar Conservative Fund aims for a high level of income with preservation of principal and maintenance of liquidity by investing in a combination of short-term and long-term fixed income securities.

### **Client Suitability**

This Fund is suitable for individuals who prefer low risk and volatility and are willing to accept lower growth. Generally, these individuals are willing to accept some shortterm fluctuations if the expected return on the investment is higher over the medium to long-term.

### **Fund Manager**

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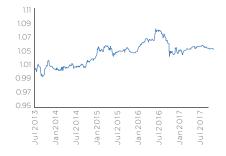
Inception Date	July 1, 2013
Fund Manager	BDO Trust & Investments Group
Currency	US Dollar (USD)
Valuation Schedule <sup>1</sup>	Daily
Net Asset Value Per Unit (NAVPU)	1.0457
Highest NAVPU (Jul 11, 2016)	1.0900
Lowest NAVPU (Sept. 4, 2013)	0.9842
Year to Date Return	1.11%
Return Since Inception	4.57%

### Historical Yields

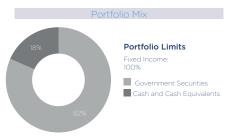
 Fund Start Date
 2013
 2014
 2015
 2016
 2017
 Fund Charge

 7/11/2016
 0.03%
 2.34%
 1.30%
 -0.27%
 1.11%
 3,358,420

 \*Fund charges in PHP currency



### Portfolio Composition



TOP 10 HOLDINGS			
		% of Portfolio	
ROP	03/30/26	23.32%	
ROP	01/15/21	19.45%	
ROP	01/21/24	14.49%	
ROP	02/02/42	13.26%	
Time Deposit	08/15/22	10.66%	
ROP	01/20/20	8.72%	
Time Deposit	01/12/18	3.20%	
Onshore Bond	06/04/23	2.34%	
Time Deposit	01/12/18	1.49%	
Time Deposit	01/12/18	0.67%	

### OLLAR STANDBY FUNE

### Objective

The Dollar Standby Fund aims for capital preservation income generation, and liquidity from low-risk investments with a porfolio weighted average life of not more than one year.

### Fund Manager

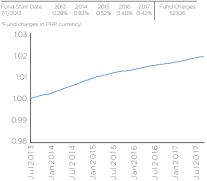
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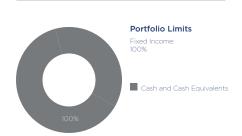
### Fund Information

Inception Date	July 1, 2013
Fund Manager	BDO Trust & Investments Group
Currency	US Dollar (USD)
Valuation Schedule <sup>1</sup>	Daily
Net Asset Value Per Unit (NAVPU)	1.0248
Highest NAVPU (Dec. 29, 2017)	1.0248
Lowest NAVPU (Jul. 03 2013)	1.0000
Year to Date Return	0.42%
Return Since Inception	2.48%

### Historical Yield







TOP 10 HOLDINGS			
		% of Portfolio	
TIME DEPOSIT	01/12/18	40.83%	
TIME DEPOSIT	03/13/18	31.56%	
TIME DEPOSIT	02/12/18	27.61%	

### DOLLAR DIVERSITY BALANCED FUND

### Objective

The Dollar Diversity Balanced Fund aims to provide a diversified return from capital appreciation and income by investing in a mix of global equity funds, US Dollar denominated fixed income funds and US Dollar fixed income instruments

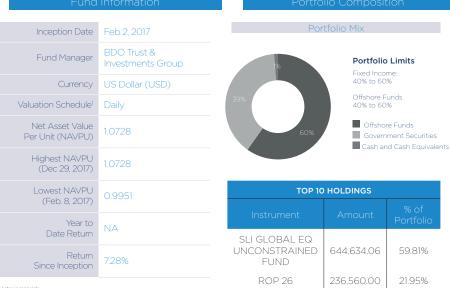
### **Client Suitability**

This fund is suitable for individuals willing to accept moderate risk for their investment in exchange for moderate growth. Generally, these individuals are willing to accept possible loss on capital as long as the expected return over the medium to long term is significantly higher.

### **Fund Manager**

The Dollar Diversity Balanced Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

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ROP 21

TIME DEPOSITS

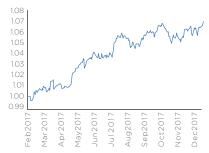
AND CASH

EQUIVALENTS

Historical Yields

Fund Start Date 2013 2014 2015 2016 2017 Fund Charges 7/1/2013 7.28% 695,476

\*Fund charges in PHP currency



This is not a deposit product. Earnings are not assured and principal amount invested is exposed to risk of loss. This product cannot be sold to you unless its benefits and risks have been thoroughly explained. If you do not understand this product, do not purchase or invest in it.

183.824.38

12.842.39

17.05%

1.19%

### DOLLAR DIVERSITY GROWTH FUNE

### Objective

The Dollar Diversity Growth Fund aims to provide a diversified return from capital appreciation and income by investing in a mix of global equity funds and exchange traded funds that track the performance of real estate investment trusts (REITS) or listed foreign equities.

### **Client Suitability**

Fund Start Date 2/2/2017

1.06 1.04

0.98 0.96

May2017

Apr201

Mar201

\*Fund charges in PHP currency 1.14

This fund is suitable for individuals willing to accept high risk and volatility for their investment in expectation of higher growth potential. In the same light, these individuals are prepared for probable losses on their capital in order to maximize returns over the medium to long-term.

### Fund Manager

The Dollar Diversity Growth Fund is managed by the Trust and Investments Group of Banco De Oro Unibank, Inc. (BDO), which is the financial services flagship of the SM Group of Companies, one of the most successful conglomerates spanning retail, mall operations, property, banking, hotels, convention and leisure facilities.

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Inception Date	Feb 2, 2017
Fund Manager	BDO Trust & Investments Group
Currency	US Dollar (USD)
Valuation Schedule <sup>1</sup>	Daily
Net Asset Value Per Unit (NAVPU)	1.1156
Highest NAVPU (Dec. 29, 2017)	1.1156
Lowest NAVPU (Feb. 9, 2017)	0.9885
Year to Date Return	NA
Return Since Inception	11.56%

Fund Charge 539.092

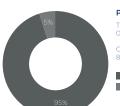
> Nov2017 Dec2017

Sep 201

Aug201

munum





### Portfolio Limits

Time Deposits & Money Market 0% t0 20%

Offshore Funds 80% to 100%

Offshore Funds

Cash	and	Cash	Equi	val	en	ts

TOP 10 HOLDINGS			
		% of Portfolio	
SLI GLOBAL EQ UNCONSTRAINED FUND	909,760.02	75.88%	
ISHARES DEV MKTS PROP. YIELD	230,037.60	19.19%	
TIME DEPOSIT & CASH EQUIVALENTS	59,141.40	4.93%	





# **BDO Life Assurance Company, Inc.**

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